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**FIRST LAST**

New Delhi, XYZ | P: +44 123456789 | first.last@abc.com | linkedin.com/in/url

**EXPERIENCE**

**ABC & CO. – XYZ, XYZ**

*Senior Analyst, Business Development & Operations**Apr 2017 – Present*

*Business Analyst Jul 2015 – Apr 2017*

* Managed cross-functional team of 10 in 3 locations (XYZ, Mumbai and New York), ranging from entry-level analysts to vice presidents, and collaborated with business development, data science, and operations
* Launched Miami office with lead Director and recruited and managed new team of 10 employees; grew office revenue by 200% in first nine months (representing 20% of company revenue)
* Designed training and peer-mentoring programs for the incoming class of 25 analysts in 2017; reduced onboarding time for new hires by 50%
* Overhauled the obsolete legacy source code of two production applications, resulting in increased usability and reduced run time performance by 50%
* Notes: Your most recent experience should have the most detail; avoid using more than 6 bullet points per experience; if you have accomplished a lot at one company and have more than 6 bullets, split them up into job titles at the same company.

**INSTAMAKE – ABC,ABC**

*Associate Product Manager**Apr 2013 – Jun 2015*

* Spearheaded a major pricing restructure by redirecting focus on consumer willingness to pay instead of product cost; implemented a three-tiered pricing model which increased average sale 35% and margin 12%
* Promoted within 12 months due to strong performance and organizational impact (1 year ahead of schedule)
* Identified steps to reduce return rates by 10% resulting in an eventual $75k cost savings
* Overhauled the obsolete legacy source code of two production applications, resulting in increased usability and reduced run time performance by 50%

**ABC & CO. – New York, USA**

*Analyst* *June 2011 – May 2013*

* Analyzed data from 25000 monthly active users and used outputs to guide marketing and product strategies; increased app engagement time by 2x, 30% decrease in drop off rate, and 3x shares on social media
* Spearheaded redevelopment of internal tracking system in use by 125 employees, resulting in 20+ new features, reduction of 20% in save/load time and 15% operation time

**LEADERSHIP**

**ABC BUSINESS SERIES - XYZ, XYZ**

*Founder* *Jul 2017 – Present*

* Founded ABC Business Series to organize social events for 500 young professionals, and grew it to $20k/year revenue and $8k/year profit
* Organised and advertised 10+ quarterly networking events with 500+ participants in six cities across XYZ

**WIMBLEDON TENNIS CLUB - XYZ, XYZ**

*Event Manager Jun 2016 – Jun 2017*

* Spearheaded redevelopment of internal tracking system in use by 125 employees, resulting in 20+ new features, reduction of 20% in save/load time and 15% operation time

**EDUCATION**

**ABC UNIVERSITY – Boston, USA** *May 2011*

Bachelor of Engineering, Computer Science; Cumulative GPA: 3.8/4.0 [GPA optional]

Summa Cum Laude with Honors; Dean’s List (2010, 2011), ABC Scholar

**ADDITIONAL**

**Technical**: SQL, Python [Add keywords from job description]

**Certifications & Training:** CertifiedScrum Master, Machine Learning Certificate (MIT OpenCourseWare)